



SIGMA KARSA MAGNA

COMPANY PROFILE

info@sigmakarsa.com



SIGMA KARSA MAGNA

VISION, MISSION & VALUES

Vision

Making **SIGMA KARSA MAGNA** as a reliable distributor of medical equipment in Indonesia.

Mission

- Being a true partner in distributing medical equipment to meet customer needs.
- Provide optimum service to customers with the assurance of product quality and timeliness of distribution and after-sales service.
- Making human resources with integrity and competence so that they can move efficiently and productively in order to achieve common prosperity

Values

- Togetherness
- Integrity
- Efficient and productive
- Value-added services.



SIGMA KARSA MAGNA

BACKGROUND

Company Establishment

PT. Sigma Karsa Magna (SKM) was established by notarial act Jambi, SH No. 48 dated December 5, 1986. This deed changed several times, with recent changes, including adjustments to the Limited Liability Company Act of 2008, of Notary Vidhya Shah, with certificate No. 4, dated December 6, 2010. Above changes, the Company has received approval from the Minister of Justice and Human Rights in its Decision Letter. AHU-59962.AH.01.02 of 2010 dated December 23, 2010.

In accordance with recent amendments, the scope of the Company is mainly engaged in general trading, construction, industry, agriculture, services, transport and printing. Currently, the Company is more engaged in general trade, especially trade in medical equipment, laboratory, medicine, pharmacy and medicine.

Office Location

Company's office located at Jalan KH. No. Samanhudi. 40 C, Central Jakarta, and assisted with operational offices in Jalan M. No. Saari. 4A, Kemayoran Sunter, North Jakarta.

All this is intended to support the Company's activities, especially marketing medical equipment and laboratories to meet the needs of hospitals, laboratories and medical clinics.

Human Resources

Number of employees of the Company at present is as much as 40 employees, consisting of sales, marketing support, technicians, administration and management.

To enhance the skills of employees, Sigma Karsa Magna conducted training both internally and externally derived from the company. Some who applied for this training include marketing technical and quality training, supervision of labor, and product training that are all useful to increase employee productivity.

In addition, in order to improve internal communication between the department, the company constantly holds regular meetings on a regular basis and holding a sports game of indoor soccer and badminton, followed by almost all employees.



SIGMA KARSA MAGNA

COMPANY STRUCTURES & COMMITMENS

Company Structures

Management Company is currently entrusted to:

Commissioner: K. Darmanu

Commissioner: Wellyati

Commissioner: Fentiny Nugroho

Director: Ardy Kohar

Director: Verdy Kohar

Commitments

In accordance with the vision, mission and values of Sigma Karsa Magna, the company is committed to maintaining good relationships with customers, especially concerning aspects:

- Distribution on time,
- Quality of products
- Competitive prices
- After sales service.



SIGMA KARSA MAGNA SUBSIDIARIY COMPANIES

Company subsidiaries

1. CV. RESTU BUANA

Our marketing front line for disposable units and instruments goods.

2. PT. SIGMA ANDALAN NUSA

Specialized in CSSD (Central Sterile Supply Department) equipments and government tender projects.

3. PT. SIGMA SPINE SEKAWAN

A joint collaboration between Wooridul Spine Center in Korea and our Neuro Surgeons here in Abdi Waluyo Hospital (Jakarta) to facilitate and specializing in clinic service for spine and spinal cord treatment using our medical devices and instruments.

4. PT. SIGMA UDONO INDONESIA

A joint venture between Sigma Karsa Magna (Indonesia) and Udono (Japan) manufacturing CSSD system in our factory in Palembang (Indonesia). This project starts on February 2012.

5. BATAVIA NURSE TRAINING CENTER

Provider of education and training centers to certified nursing for transition to ready work in hospital and clinic.

Partners

1. CV. RESTU BUANA Solo (Solo – Central Java)

Sigma Karsa Magna partner for medical distribution in Central Java.

2. PT. GHANA SEMESTA MANDIRI (Surbaya – East Java)

Sigma Karsa Magna partner for medical distribution in East Java.



SIGMA KARSA MAGNA PRODUCTS

Products

The Company has marketed many products. Both in the form disposable items devices or in the form of units and instruments.

We're holding several distributor license for the following units that has been acknowledge in the medical world:

Elliquence (USA) <u>www.elliquence.com</u>	GIMMI (GERMANY) <u>www.gimmi.de</u>
<ul style="list-style-type: none">• Surgi-Max Plus (RF Couter)• Disc-FX (Spine treatment)	<ul style="list-style-type: none">• Surgical Instruments• Endoscopy Laparoscopy Set• Endoscopy Urology Set• Electro Couter
RZ (GERMANY) <u>www.rz-medizintechnik.de</u>	SKYTRON (USA) <u>www.skytron.us</u>
<ul style="list-style-type: none">• Surgical Instruments• Endoscopy Laparoscopy Set• Endoscopy Urology Set• Endoscopy Arthroscopy Set• Endoscopy ENT• Dental Instruments	<ul style="list-style-type: none">• Operating Lamp - LED• Operating Lamp - Single Bulb• Standing Operating Lamp• Scrub Stations
TREU (GERMANY) <u>www.treu.com</u>	Mizuho (JAPAN) <u>www.mizuhomedical.co.jp</u>
<ul style="list-style-type: none">• General Surgical Instruments• Orthopedic Instruments• Orthopedic Burr	<ul style="list-style-type: none">• Multi Purpose Head Frame• Neuro Surgery Instruments• Sugita II Titanium Clip



SIGMA KARSA MAGNA PRODUCTS

<p>ADEOR (GERMANY) www.adeor.com</p> <ul style="list-style-type: none"> • High Speed Drill • Neuro Endoscopy • Micro Surgical Instruments • Neuro Aneurism Clips 	<p>INFINIUM (USA) www.infiniummedical.com</p> <ul style="list-style-type: none"> • Anesthetic Machine • Patient Monitor
<p>SHINVA CSSD (CHINA) www.shinva.com</p> <ul style="list-style-type: none"> •Pulse Vacuum Sterilizer •Washer Disinfector •Ethylene Oxide •Electric Boiler •CSSD Equipments & Parts 	<p>SURGIMEDIK (INDIA) www.surgimedik.com</p> <ul style="list-style-type: none"> • Urology disposable instruments and accessories
<p>KAI (JAPAN) www.kai-ind.co.jp</p> <ul style="list-style-type: none"> • Surgical Scalpel Parts and accessories 	<p>MISONIX (USA) www.misonix.com</p> <ul style="list-style-type: none"> • Ultrasonic Aspirator • Ultrasonic Bone cutting and sculpting.
<p>JOINCHAMP (CHINA) www.chinadentalunit.com</p> <ul style="list-style-type: none"> • Dental Unit 	<p>CERACARTA (ITALY) www.ceracarta.it</p> <ul style="list-style-type: none"> • Cardio treadmill paper

We also market the following products without representing them directly:

1. **YUYUE (CHINA)** – Suction pump, O2 Nebulizer, O2 Concentrator
2. **BIOCARE (CHINA)** – Patient Monitor, Oxy Meter, Syringe Pump, Fetal Doppler
3. **HEYER (GERMANY)** – Adult Ventilator
4. **ACCUTRONIC (SWITZERLAND)** – Infant Ventilator
5. **GIMMA (ITALY)** – Resuscitators, First aid instruments, Hospital Equipments
6. **GEA (INDONESIA)** – Infant incubator, Infant Warmer
7. **RIESTER (GERMANY)** – Stethoscope, Blood pressure meter



SIGMA KARSA MAGNA PRODUCTS

Company Medical Furniture & Disposable Products

Hospital Equipments:

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| <ul style="list-style-type: none">• Hospital Bed• Transfer Trolley• Children Hospital Bed• Bowl Stand• Gynaecology & Delivery Bed• Infusion Stand• Baby Cot | <ul style="list-style-type: none">• Instrument Trolley• Bedside Cabinet• Laundry Equipment• Overbed Table• Wheel Chair |
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Disposable Parts:

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|---|---|
| <ul style="list-style-type: none">• Stapler Haemorroid & Intestine• Urine Bag• Electrodes• Scalpel Blade• Paper EKG, EEG, Treadmill• Razor Double Edge• CTG, USG, Thermal• Probe Cover (Thermometer Sheath)• Urethral Catether• External Catheter• Suction Catheter | <ul style="list-style-type: none">• Surgical Gloves• Suction Connecting• Cyto Brush• Autoclave Tape• Under Pad• Arm sling• Nurse Cap• Lumbar Corset• Surgical Mask• Cervical Collar• Scrub Brush• Apron Dressing Set |
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SIGMA KARSA MAGNA

REFERENCES

Hospital References

Procurement of Goods in:

- **Sahid Sahirman Memorial Hospital/Jakarta**
- **RSUD Tarakan / Jakarta**
- **Dinas Kesehatan Kota Bandar Lampung**
- **PT.Indo Kinan Pratama(Ambulance Unit)**
- **Harapan Jayakarta Hospital/Jakarta**
- **MulyaSari Hospital/Jakarta**
- **Sahid Sahirman Memorial Hospital/Jakarta**
- **RSUD Minahasa Selatan,Sulawesi Selatan**
- **RSUD Ajibarang,Banyumas**
- **Dinas Kesehatan Kabupaten Cirebon**
- **Kabupaten Bulukumba, Sulawesi Selatan**
- **Nias(joint with NGO Singapore), Sumatera Utara**
- **Pertamina Hospital / Jakarta**
- **Pertamina Jaya Hospital / Jakarta**
- **Cipto Mangunkusumo Hospital**
- **Saint Carolus Hospital / Jakarta**
- **Graha Medica Hospital / Jakarta**
- **Fatmawati Hospital / Jakarta**
- **Medistra Hospital / Jakarta**
- **Cikini Hospital / Jakarta**
- **Satya Negara Hospital / Jakarta**
- **RSUD Islam Cempaka / Jakarta**
- **Siloam Group Hospitals**
- **Mitra Group Hospitals**
- **Pondok Indah Hospital/ Jakarta**
- **Fak Fak Hospital / Papua**
- **RS Pertamina Kelayan / Cirebon**
- **Abdi Waluyo Hospital / Jakarta**
- **Lembata Hospital / Lembata**
- **Gading Pluit Hospital / Jakarta**
- **Halim Air Force Hospital / Jakarta**
- **Madiun Air Force Hospital / Madiun**
- **RS Pertamina / Borneo**
- **Paser Hospital / Borneo**
- **Gatot Subroto Army Hospital / Jakarta**

